

Addendum to RFP Notice No-29/RFP/IDA/25

Pre-bid Queries & Responses

“Setting up of Project Management unit (PMU) to provide Technical and Advisory Support to Infrastructure Development Authority”

Spine Advisory				
No.	Reference	Provision/Clause in the RFP	Suggestion	IDA Responses
1.	INVITATION FOR PROPOSALS	B. Eligibility III. The Bidder should be technical/ strategy/ management consulting firm. Joint Ventures/ Consortiums are not allowed.	We request you to kindly allow participation through Joint Ventures or Consortiums. This would enable firms to pool complementary expertise and better meet the requirements of the assignment.	As per RFP
2.	INVITATION FOR PROPOSALS: Minimum Eligibility	Financial Capacity The Bidder shall have; i. Average annual financial turnover of the Bidder shall be at least INR 100 Crore (Rupees One Hundred Crore only) during the last three financial years (FY 2021-22, FY 2022-23, and FY 2023- 24). For the avoidance of doubt, professional fees hereunder refer to fees received by the Bidder for providing advisory or consultancy services to its clients;	<p>As per the tender document, the Applicant is required to have a minimum of Rs. 100 Cr. As financial turnover during the last three financial years. In this regard, we respectfully submit that the stipulated turnover requirement appears to be on the higher side as per the scope of work detailed in the RFP.</p> <p>As per Clause 5.2.10 of the (MoF-DE), it is noted that certain procuring entities have kept the minimum qualifying turnover at 5– 10 times the estimated cost, which prima facie appears high and may reduce competition without necessarily improving quality. The Manual further advises that qualification criteria should be set on a reasonable basis and such high thresholds should only be retained if adequately justified.</p> <p>We request you to consider reducing the required annual average turnover from ₹100 Cr to ₹25 Cr to encourage wider participation from small and medium enterprises (SMEs). The Government of India has been actively promoting SME involvement in infrastructure and urban development through initiatives like <i>Make in India</i>, <i>Startup India</i>, and the revised MSME policies aimed at fostering competition and innovation. Lowering the turnover threshold will align with these policies, enabling</p>	As per RFP

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			more qualified firms to contribute their expertise while promoting inclusive growth in the sector.	
3.	3.1.5: Detailed Scoring Criteria for Technical Evaluation	Experience in the last 07 years: d. Having carried out Project Management Unit (PMU) engagement with minimum one year of duration successfully completed for State Government of Bihar's line department, with minimum professional fee of not less than INR 02 Crore – 03 marks for 05 PMU engagements, and 05 marks for more than 05 PMU engagements, subject to a maximum of 05 marks.	We request you to kindly consider PMU engagements carried out across any Indian State Government, not limited to the State of Bihar. Additionally, we request that the requirement for full marks be revised to a minimum of 2 completed PMU projects instead of 5, to ensure broader and fairer competition.	As per RFP
Forvis Mazars LLP				
4.	INVITATION FOR PROPOSALS Point C : Minimum Qualifying Criteria 1. Technical Capacity Pg no 7 of RFP	According to RFP The Bidder shall have, over the past 07 (seven) years preceding the Proposal Due Date (PDD), completed a minimum of 05 (five) Project Management Unit (PMU) engagements with minimum one year of duration successfully completed to support Central/ State government in India regarding.	We request the Authority to consider extending the eligibility criteria to include projects completed over the past 10 years , instead of 07 years . This adjustment would increase the pool of potential bidders, fostering greater competition and the inclusion of more experienced organization	As per RFP
5.	INVITATION FOR PROPOSALS Point C : Minimum Qualifying Criteria 1. Technical Capacity Pg no 7 of RFP	According to RFP the bidders must have Provided 05 transaction advisory support for PPP projects/ Asset Monetisation, with minimum professional fee of not less than INR 02 Crore.	We respectfully request the Authority to consider reducing the requirement to 02 transaction advisory work, with the minimum professional fee lowered to INR 50 Lakhs . This adjustment would allow for a wider pool of qualified bidders to participate in the selection process.	As per RFP







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6.	Clause 1.6 Brief Description of Bidding Process Point 1.6.5 Method of Selection Page no 11 of RFP	Method of Selection: Combined Quality cum Cost Based Selection (QCBS) Weights for Technical and Financial Proposals: Technical score = 0.8, Financial score = 0.2	We kindly request the Authority to consider modifying the weight distribution to 70:30 , with 70% allocated to the Technical Proposal and 30% to the Financial Proposal. This adjustment would provide a more balanced approach and ensure that the technical capabilities of bidders are more strongly emphasized in the selection process.	As per RFP
7.	Clause 3 Criteria for Evaluation 3.1.5 Detailed Scoring Criteria for Technical Evaluation Page no 21 of RFP	According to RFP Bidders must have carried out Project Management Unit (PMU) engagement with minimum one year of duration successfully completed to State government of Bihar's line department with minimum professional fee of not less than INR 02 Crore – 03 marks for 05 PMU engagement, and 05 marks for more than 05 PMU engagement, subject to maximum of 05 marks;	We kindly request the Authority to consider allowing projects from other states as well done for Central/State Government , in addition to the State government of Bihar, and to accept PMU engagements with a minimum professional fee of INR 1 Crore . Additionally, we request that 05 marks be awarded for 03 completed projects , rather than 05 projects , to increase inclusivity for bidders with relevant experience.	As per RFP
8.	General Query	Earnest Money Deposit/ Bid Security of Rs. 05 (Five) Lakh in the form of Demand Draft from scheduled bank drawn in favor of "Managing Director, Infrastructure Development Authority	We kindly request the client to exempt the EMD requirement for MSME-registered bidders , as this would encourage greater participation and foster a more inclusive bidding process.	Accepted.
9.	Clause 1.2 Schedule of Bidding Process	Pre-Bid meeting to be held on 07.08.2025 at 12.00 PM, IDA office at Udyog Bhawan, 1st Floor, Udyog Bhawan, East Gandhi Maidan, Patna - 800 004	We request the Authority to provide the link for attending the Prebid Meeting in Virtual Mode.	Provided.
10.	General Query	Last date of submission of proposal is 27-08-2025,04:00 PM	We request an extension of the submission deadline to 1-2 weeks following the publication of pre-bid responses to ensure that all bidders have adequate time to thoroughly review and incorporate the responses into their proposals	08.09.2025, 04.00 PM







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Ernst & Young LLP				
11.	C. Minimum Qualifying Criteria 1. Technical Capacity (pg – v)	C. Minimum Qualifying Criteria 1. Technical Capacity The Bidder shall have, over the past 07 (seven) years preceding the Proposal Due Date (PDD), i. The Bidder shall have, over the past 07 (seven) years preceding the Proposal Due Date (PDD), completed a minimum of 05 (five) Project Management Unit (PMU) engagements with minimum one year of duration successfully completed to support Central/ State government in India regarding. Strengthen PPP ecosystem, including project formulation and development.	We understand the PMU engagement in the infrastructure sector, which includes scope of services relating to feasibility, project formulation & development, transaction advisory including PPP projects implementation will be eligible under this category.	Yes
12.	C. Minimum Qualifying Criteria 1. Technical Capacity (pg – v)	C. Minimum Qualifying Criteria 1. Technical Capacity The Bidder shall have, over the past 07 (seven) years preceding the Proposal Due Date (PDD), ii. Provided 05 transaction advisory support for PPP projects/ Asset Monetisation, with minimum professional fee of not less than INR 02 Crore;	We understand that only completed projects will be considered. Request your kind confirmation.	Completed projects will be considered.
13.	3.1.5 Detailed Scoring Criteria for Technical Evaluation (pg- 11)	Experience in the last 07 years: (a) having carried out at least one similar PMU engagement with minimum one year of duration successfully completed to support Central/ State government in India, strengthen PPP ecosystem, including	We understand that similar PMU engagement means PMU specific to PPP Projects/ PPP cell of the Central/ State Govt Department. We request to kindly consider, 5 marks for each engagement, subject to maximum 10 marks.	As per RFP

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No.	Reference	Provision/Clause in the RFP	Suggestion	IDA Responses
		project formulation and development, with minimum professional fee of not less than INR 01 Crore – 10 marks;		
14.	3.1.5 Detailed Scoring Criteria for Technical Evaluation (pg-11)	<p>Experience in the last 07 years:</p> <p>(c) having carried out at least one engagement involving preparation or appraisal of at least two PPP infrastructure project under PPPAC/VGF of any Central/ State level sponsoring authority in India – 05 marks;</p>	<p>We understand that the scope of services envisaged under the current engagement is “<i>Assistance to PSA to seek Viability Gap Funding (VGF) under Central/ State government’s VGF Scheme</i>” (ref A.5.4, pg no 20) and not appraisal of PPP infrastructure projects under PPPAC/VGF.</p> <p>Entity engaged in Central Govt for PPPAC appraisal of projects from the States will also be eligible for same projects prepared by the other Consultants on behalf of the Department of Central Govt/State Govt and approved under PPAC/VGF.</p> <p>We request your kind consideration of engagement involving preparation of PPP infrastructure projects under PPPAC/VGF and not appraisal of projects, as in line with scope of work.</p>	Considered.
15.	3.1.5 Detailed Scoring Criteria for Technical Evaluation (pg-11)	<p>Experience in the last 07 years:</p> <p>(d) having carried out Project Management Unit (PMU) engagement with minimum one year of duration successfully completed to State government of Bihar’s line department with minimum professional fee of not less than INR 02 Crore – 03 marks for 05 PMU engagement, and 05 marks for more than 05 PMU engagement, subject to maximum of 05 marks.</p>	<p>We request your kind consideration to the following:</p> <ul style="list-style-type: none"> • PMU engagement as per Minimum Technical Criteria, no minimum professional fees criteria. • Similar PMU engagement as per Technical scoring criteria, minimum professional fee of not less than 1 crs. <p>For PMU experience in Bihar, the minimum fees considered is 02 crs, we request your kind consideration in this case.</p> <p>We understand that the purpose of this clause is to evaluate the Bidders experience with line department of Govt of Bihar.</p> <p>We request you to kindly consider projects from sectors as listed in the latest Harmonized Master List of Infrastructure Sub sectors notified by Department of Economic Affairs, Ministry of Finance, Govt of India and</p>	As per RFP

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

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			including projects involving sectors of Saat Nischay programme initiative by the Bihar State Government,	
16.	Important notes for preparation of Proposal: (pg-vi)	4. Any entity which has been barred by the Central Government, any State Government, a statutory authority or a public sector undertaking, as the case may be, from participating in any project, and the bar subsists as on the date of the Proposal, would not be eligible to submit a Proposal either by itself or through its Associate .	We request you kindly define the term Associate	Associate means any company/organization/person associated with main organization to perform some particular /specialized function.
17.	Important notes for preparation of Proposal: (pg-vi)	5. A Bidder or its Associate should have, during the last three years, neither failed to perform on any agreement, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Bidder or its Associate , nor been expelled from any project or agreement nor have had any agreement terminated for breach by such Bidder or its Associate .	We request you kindly define the term Associate.	Associate means any company/organization/person associated with main organization to perform some particular /specialized function.
18.	Annexure I - Terms of Reference (TOR) (pg-20)	A.5.5 Provide Transaction Advisory support for Pilot/ Marquee PPP Projects <i>The Pilot/ Marquee PPP Projects for which the Consultant shall be providing transaction advisory shall not include core infrastructure projects such as Water supply, Sewerage, Solid waste management, etc.</i>	We request you to kindly confirm the indicative number of Projects for Transaction Advisory Services support for Pilot/ Marquee PPP Projects	Currently, there is no indicative number of projects.

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19.	New Clause	Substitution of Key Personnel:	We request you to kindly consider the following. As per normal course of business, Substitution of Key Expert, will be permitted, if the Key Expert is not available for reasons of any incapacity or due to health, resignation, family reasons subject to equally or better qualified and experienced personnel being provided to the satisfaction of the Authority.	Considered.
20.	New Clause	Limitation of Liability	We request you to kindly consider the following. Authority (and any others for whom Services are provided) shall not recover from the Bidder, in contract or tort, under statute or otherwise, any amount with respect to loss of profit, data or goodwill, or any other consequential, incidental, indirect, punitive or special damages in connection with claims arising out of this Agreement or otherwise relating to the Services, whether or not the likelihood of such loss or damage was contemplated. Authority (and any others for whom Services are provided) shall not recover from the Bidder, in contract or tort, including indemnification obligations under this contract, under statute or otherwise, aggregate damages in excess of the fees actually paid for the Services that directly caused the loss in connection with claims arising out of this Agreement or otherwise relating to the Services.	Not allowed
21.	New Clause	Termination by the Consultant	We request you to kindly add the following clause. <i>Notwithstanding the preceding the Consultant may terminate this Agreement, or any particular Services, immediately upon written notice to the Authority if the Consultant reasonably determines that it can no longer provide the Services in accordance with applicable law or professional obligations.</i>	Not allowed
22.	Bid Due date	Bid Due date	We request you to kindly extend the bid submission date by at least 2 weeks from the date of issue of pre-bid corrigendum.	08.09.2025, 04.00 PM

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No.	Reference	Provision/Clause in the RFP	Suggestion	IDA Responses
KPMG Advisory Services				
23.		<p>Clause no 3.1.5 point no 1 (d) of Detailed Scoring Criteria for Technical Evaluation</p> <p>having carried out Project Management Unit (PMU) engagement with minimum one year of duration successfully completed to State government of Bihar's line department with minimum professional fee of not less than INR 02 -</p> <p>- Crore – 03 marks for 05 PMU engagement, and 05 marks for more than 05 PMU engagement, subject to maximum of 05 marks;</p>	<p>Please clarify whether any ongoing assignment which has completed 1 year duration will be considered as a completed project or only minimum of 1 year duration assignment will be considered as completed assignment.</p> <p>We request you to kindly consider ongoing assignment which has completed 1 year duration to be also considered for evaluation.</p>	Considered.
24.		<p>Clause no 3.1.5 point no 2 (a) of Detailed Scoring Criteria for Technical Evaluation</p> <p>Team Leader-cum-PPP Expert –</p> <ul style="list-style-type: none"> • Meeting required Education qualification – 4 marks • Years of Experience – 5 marks <ul style="list-style-type: none"> - 10 to 12 years of experience – 03 marks - More than 12 years of experience – 05 marks • No. of PPP projects worked on – 03 marks <ul style="list-style-type: none"> - Min. 4 PPP projects – 03 marks - More than 5 PPP projects – 05 marks 	<p>Please rectify the scoring as per the following</p> <ul style="list-style-type: none"> • Meeting required Education qualification – 4 marks • Years of Experience – 5 marks <ul style="list-style-type: none"> - 10 to 12 years of experience – 03 marks - More than 12 years of experience – 05 marks • No. of PPP projects worked on – 03 marks <ul style="list-style-type: none"> - Min. 4 PPP projects – 02 marks - More than 5 PPP projects – 03 marks 	Rectified.

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25.		Proposal Due Date 27.08.2025 up to 04.00 PM	We request you to kindly extend the bid submission date by 2 weeks.	08.09.2025, 04.00 PM

